

**Paul J. Greco**

Partner

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**Practice Areas**

- Business & Insurance
- Employment
- Healthcare
- Intellectual Property

**Education**

- Columbia University Law School (J.D., Harlan Fiske Stone Scholar, 1989)
- The Wharton School of the University of Pennsylvania (B.S., *magna cum laude*, 1986)

**Bar and Court Admissions**

- Pennsylvania
- U.S. District Court, Eastern District of Pennsylvania
- U.S. Court of Appeals, Third Circuit

**Honors and Memberships**

- Certified Arbitrator, Philadelphia Court of Common Pleas Arbitration Program
- Chairperson, Financial Regulatory Authority Dispute Resolution Program
- Philadelphia Bar Association
- American Bar Association

**Biography**

Paul Greco has 18 years of experience in representing clients in complex litigation, including disputes arising out of corporate transactions, suits among healthcare providers and insurers, and cases involving employment and ERISA-related issues. Paul also has substantial experience in intellectual property litigation, both prosecuting and defending cases that involve protection of trade secrets and enforcement of restrictive covenants.

**Representative Matters**

- Represented hospital acquired by major regional health system and helped it to obtain \$75 million award toward capital improvement projects.
- Served as co-trial counsel for Fortune 500 Company in action by employee following sexual harassment investigation, and in so doing, helped to create favorable precedent for Pennsylvania employers that invasion of privacy claims can be preempted by the Workers Compensation Act.
- Retained as common counsel and won summary judgment for defendants in \$2 million toxic tort suit, defeating novel legal argument that statute of limitations is tolled in environmental cases until identities of defendants are known.
- Defended national firm in case arising out of loss of patent rights for new drug to be marketed in Japan.

In addition to his litigation practice, Paul has written extensively and is an active speaker on a wide range of topics, including electronic crime in the workplace, employer liability in cyberspace, effective uses of alternative dispute resolution proceedings, and defending civil rights claims against municipalities.

**Speaking Engagements**

- *Defending Restrictive Covenants and Trade Secret Cases*, Pennsylvania Bar Institute CLE Program.
- *Successful Hires: Acquiring Talent, Not Lawsuits*, Sales Manager Training
- *Navigating Restrictive Covenants: A Guide to Understanding Restrictive Covenants*, Sales Manager Training.
- *Municipal Law Developments Update: Defending Civil Rights Claims Against Municipalities*, Pennsylvania State Township Solicitors' Association Fall Seminar, The Hershey Lodge and Convention Center, Hershey, Pennsylvania (November 19, 2004).
- *Employer Liability in Cyberspace*, Pennsylvania Bar Institute Employment Law Forum, Pennsylvania Convention Center, Philadelphia, Pennsylvania (April 14, 2004).

**Publications**

- Author, *Win Some, Lose Some: Defending Civil Rights Claims after United Artists v. Township of Warrington and Jones v. City of Philadelphia*, Conrad O'Brien White Paper (November, 2004).
- Co-author, *Dealing with Electronic Crime in the Workplace: Hacking, Stealing Trade Secrets, Fraud, Embezzlement and More*, Pennsylvania Bar Institute Employment Law Handbook (2004).
- Co-author, *ADR as Good Corporate Policy*, The Metropolitan Corporate Counsel, Vol. 6, No. 9 (September, 1998).
- Co-author, *Confidentiality and ADR: Protecting the Privacy of the Proceedings*, The Legal Intelligencer at S7 (November 18, 1996).
- Co-author, *Preemption under the Medical Device Amendments to the Food, Drug & Cosmetic Act: The Business Implications of Medtronic, Inc. v. Lohr*, Morgan, Lewis & Bockius LLP White Paper (August, 1996).
- Co-author, *HMOs: Newest Lawsuit Targets*, 18 Pennsylvania Law Weekly 889 (July 17, 1995).
- Co-author, *Toxic Torts*, The Environmental Law Practice Guide (Matthew Bender 1992) (Awarded "Best New Law Book of 1992" by Association of American Publishers).
- Author, *Successful Hires in a World of Restrictive Covenants: Five Things Every Company Should Do*, Workforce Management (July 2009).
- Author, *Restrictive Covenants Vs. Garden Leaves*, Law360 (July 15, 2009).
- *A Bylaws Checkup for Political Committees*, County Chairmen's Retreat of the Republican State Committee of Pennsylvania, Toftrees Resort and Conference Center, State College, Pennsylvania (June 16, 2001).
- *The Effective Use of ADR in Environmental Cases*, ML&B Environmental Law Developments Seminar, The Four Seasons Hotel, Philadelphia, Pennsylvania (October 8, 1998).
- *Solving Problems Before They Arise: Using ADR to Achieve Your Clients' Objectives*, Pennsylvania Bar Institute, Trump Plaza Hotel & Casino, Atlantic City, New Jersey (August 20, 1998).
- *Special Issues Presented by Private Party Actions Under CERCLA*, ML&B Environmental Law Developments Seminar, The Four Seasons Hotel, Philadelphia, Pennsylvania (October 28, 1997).
- *Designer ADR Building Your Own Solutions*, Annual Educational Conference and Legal Expo of the Philadelphia Bar Association, Pennsylvania Convention Center, Philadelphia, Pennsylvania (December 4, 1996).
- *Getting Nominated: Tips for Protecting Your Nomination Petitions*, County Chairmen's Meeting of the Republican State Committee of Pennsylvania, Hershey Lodge and Convention Center, Hershey, Pennsylvania (June 5, 1996).